



BANKS DIH LIMITED

INTERIM FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 MARCH 2013

Chairman's Report

The Group's third party revenue for the six month period ended 31 March 2013 was \$13.73 billion compared with \$11.97 billion for the corresponding period in 2012, an increase of \$1.76 billion or 14.7%.

The unaudited profit before taxation for the Group for the six months ended 31 March 2013 was \$2.41 billion as against \$2.09 billion achieved in 2012.

The unaudited net profit after taxation for the Company, was \$1.05 billion compared to \$872.52 million in 2012.

Citizens Bank Guyana Inc achieved an unaudited profit after taxation of \$475.60 million compared with \$455.95 million in 2012.

The improved results achieved by the Company for the first six month period, were primarily due to our successful continuation of the strategies which drove our Capital Expenditure Programmes over that period when we took the Company to the Next Level.

Benefits were derived from our investment in the New Soft Drink Line and machinery upgrades. The benefits to be accrued from the automation of the Brewhouse started in the first six month period, are already being experienced and we expect that upon the completion of the installation of the unitanks in this second six month period, our Brewery will be better positioned to maximise its contribution to the Company's profits. Additionally, the Cellars upgrade project which will include the new CIP facilities and a Yeast Room will be executed in the coming half year. The Beer Bottling Plant operations will also benefit from the installation of a new Palletizer and De-palletizer which will reduce costs and improve efficiencies.

The New Well, which was drilled during the period under review, was commissioned and has been linked into the Thirst Park supply.

The Demico House upgrade of facilities was continued with the successful completion and opening of the Stabroek Sports Bar which is already positively impacting the contribution of Demico House to the Company's finances.

Within the reporting period, the fleet replacement programme was continued. The positive impact which this decision has had on the effectiveness of our sales and distribution effort, cannot be over emphasised. An additional number of vehicles will be added within the second half of the financial year in keeping with the fleet replacement policy decision.

The information and technology upgrade and replacement process was continued during the reporting period enabling a more effective transmission of data and use of plant and equipment technology to support the sales and marketing strategies.

Our concerns over the increasing prices for oil and related petroleum products on the world market were once again realised. Energy and transportation charges and the associated costs continue to exert an onerous burden on the Company's financial resources. In the absence of any meaningful remedy, our focus continues to be the prudent management of our resources and the reduction of expenses.

The Directors have approved an interim dividend of \$0.17 per share unit to all shareholders whose names appear on the register as at May 21, 2013. This will result in a dividend payment of \$170.0 million in comparison with \$160.0 million approved and paid in 2012.

I will utilise this opportunity to thank my fellow Directors for their support and guidance and to record my sincere appreciation to our loyal Customers, Shareholders and Employees for the confidence reposed in the Group during this period.

Clifford B. Reis, C.C.H., Chairman

May 10, 2013

CONSOLIDATED STATEMENT OF FINANCIAL POSITION 31 MARCH 2013

| Thousands of Guyana Dollars | Unaudited as at 31 March 2013 | Unaudited as at 31 March 2012 | Audited as at 30 September 2012 |
|--------------------------------------|-------------------------------------|-------------------------------------|---------------------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 16,148,544 | 13,633,405 | 14,930,564 |
| Investment securities | 2,611,389 | 2,761,840 | 2,569,706 |
| Loans and advances | 18,322,427 | 14,799,066 | 15,877,679 |
| Other | 371,103 | 416,614 | 364,513 |
| | 37,453,463 | 31,610,925 | 33,742,462 |
| Current assets | | | |
| Inventories | 5,461,776 | 5,085,198 | 5,354,280 |
| Receivables and prepayments | 2,046,427 | 1,984,631 | 1,107,394 |
| Loans and advances | 4,088,006 | 7,175,447 | 4,871,428 |
| Investment securities | 6,103,314 | 3,458,987 | 5,551,935 |
| Cash resources | 7,985,881 | 5,303,145 | 9,306,259 |
| Other | 3,320 | 3,320 | 3,320 |
| | 25,688,724 | 23,010,728 | 26,194,616 |
| TOTAL ASSETS | 63,142,187 | 54,621,653 | 59,937,078 |
| EQUITY AND LIABILITIES | | | |
| Capital and Reserves | | | |
| Share capital | 2,364,966 | 2,364,966 | 2,364,966 |
| Reserves | 19,645,534 | 17,368,764 | 18,848,315 |
| | 22,010,500 | 19,733,730 | 21,213,281 |
| Non-controlling interest | 2,517,837 | 2,123,884 | 2,332,609 |
| | 24,528,337 | 21,857,614 | 23,545,890 |
| Non-current liabilities | 4,730,488 | 2,289,348 | 2,718,222 |
| Current liabilities | | | |
| Payables and accruals | 3,814,512 | 4,323,249 | 3,499,074 |
| Customers' deposits | 29,187,501 | 25,431,157 | 29,468,467 |
| Other | 881,349 | 720,285 | 705,425 |
| | 33,883,362 | 30,474,691 | 33,672,966 |
| TOTAL EQUITY AND LIABILITIES | 63,142,187 | 54,621,653 | 59,937,078 |
| On behalf of the Board of Directors: | | | |
| | | DIRECTORS | |
| | Clifford B. Reis Chairman | | Roy E. Cheong Vice Chairman |

CONSOLIDATED STATEMENT OF INCOME FOR THE HALF YEAR ENDED 31 MARCH 2013

| Thousands of Guyana Dollars | Unaudited Half year ended 31 March 2013 | Unaudited Half year ended 31 March 2012 | Audited Year ended 30 September 2012 |
|------------------------------------|---|---|--|
| REVENUE | 13,731,761 | 11,974,045 | 24,562,211 |
| PROFIT BEFORE TAXATION | 2,410,982 | 2,088,181 | 4,938,006 |
| Taxation | (926,671) | (792,636) | (1,710,520) |
| PROFIT AFTER TAXATION | 1,484,311 | 1,295,545 | 3,227,486 |
| NET PROFIT ATTRIBUTABLE TO: | | | |
| Equity holders of the parent | 1,251,269 | 1,072,131 | 2,775,829 |
| Non-controlling interest | 233,042 | 223,414 | 451,657 |
| | 1,484,311 | 1,295,545 | 3,227,486 |
| EARNINGS PER SHARE | 1.25 Dollar | 1.07 Dollar | 2.78 Dollar |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED 31 MARCH 2013

| Thousands of Guyana Dollars | Unaudited Half year ended 31 March 2013 | Unaudited Half year ended 31 March 2012 | Audited Year ended 30 September 2012 |
|---|---|---|--|
| PROFIT AFTER TAXATION | 1,484,311 | 1,295,545 | 3,227,486 |
| OTHER COMPREHENSIVE INCOME: | | | |
| Fair value losses on investment securities | (18,138) | (41,365) | (121,420) |
| Revaluation gain on property, plant and equipment | - | 35,110 | 36,921 |
| Deferred tax credit arising on disposal of property | - | - | 14,984 |
| OTHER COMPREHENSIVE INCOME FOR THE YEAR | (18,138) | (6,255) | (69,515) |
| TOTAL COMPREHENSIVE INCOME | 1,466,173 | 1,289,290 | 3,157,971 |
| TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: | | | |
| Equity holders of the parent | 1,237,219 | 1,048,672 | 2,688,223 |
| Non-controlling interest | 228,954 | 240,618 | 469,748 |
| | 1,466,173 | 1,289,290 | 3,157,971 |

& ITS SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED 31 MARCH 2013

Thousands of Guyana Dollars

ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT

| | Share Capital | Retained Earnings | Other Reserves | Non-controlling Interest | Total |
|--------------------------------------|------------------|-------------------|------------------|--------------------------|-------------------|
| Half year ended 31 March 2012 | | | | | |
| Balance as at beginning of period | 2,364,966 | 10,613,424 | 6,106,668 | 1,918,247 | 21,003,305 |
| Net profit for the year | 0 | 1,072,131 | 0 | 223,414 | 1,295,545 |
| Other comprehensive income | 0 | 0 | (23,459) | 17,204 | (6,255) |
| Dividends paid | 0 | (400,000) | 0 | (34,981) | (434,981) |
| Balance as at end of period | 2,364,966 | 11,285,555 | 6,083,209 | 2,123,884 | 21,857,614 |

Year ended 30 September 2012

| | Share Capital | Retained Earnings | Other Reserves | Non-controlling Interest | Total |
|----------------------------------|------------------|-------------------|------------------|--------------------------|-------------------|
| Balance as at beginning of year | 2,364,966 | 10,613,424 | 6,106,668 | 1,918,247 | 21,003,305 |
| Net profit for the year | 0 | 2,775,829 | 0 | 451,657 | 3,227,486 |
| Other comprehensive income | 0 | 0 | (87,606) | 18,091 | (69,515) |
| Transfers | 0 | (71,404) | 71,404 | 0 | 0 |
| Dividends paid | 0 | (560,000) | 0 | (55,386) | (615,386) |
| Balance as at end of year | 2,364,966 | 12,757,849 | 6,090,466 | 2,332,609 | 23,545,890 |

Half year ended 31 March 2013

| | Share Capital | Retained Earnings | Other Reserves | Non-controlling Interest | Total |
|------------------------------------|------------------|-------------------|------------------|--------------------------|-------------------|
| Balance as at beginning of period | 2,364,966 | 12,757,849 | 6,090,466 | 2,332,609 | 23,545,890 |
| Net profit for the year | 0 | 1,251,269 | 0 | 233,042 | 1,484,311 |
| Other comprehensive income | 0 | 0 | (14,050) | (4,088) | (18,138) |
| Dividends paid | 0 | (440,000) | 0 | (43,726) | (483,726) |
| Balance as at end of period | 2,364,966 | 13,569,118 | 6,076,416 | 2,517,837 | 24,528,337 |

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE HALF YEAR ENDED 31 MARCH 2013

| Thousands of Guyana Dollars | Unaudited Half year ended 31 March 2013 | Unaudited Half year ended 31 March 2012 | Audited Year ended 30 September 2012 |
|--|---|---|--|
| Profit before taxation | 2,410,982 | 2,088,181 | 4,938,006 |
| Adjustments for non-cash items | 793,804 | 1,087,531 | 1,450,847 |
| Operating profit before changes in operating assets and liabilities | 3,204,786 | 3,175,712 | 6,388,853 |
| Increase in operating assets | (2,853,900) | (4,952,463) | (3,406,639) |
| Increase/(decrease) in operating liabilities | 2,043,299 | (1,430,269) | 2,054,034 |
| Taxes paid | (724,127) | (690,221) | (1,417,738) |
| Net Cash Inflow/(Outflow) - Operating Activities | 1,670,058 | (3,897,241) | 3,618,510 |
| Net Cash (Outflow)/Inflow - Investing Activities | (2,614,871) | 1,430,038 | (2,562,499) |
| Repayments of borrowings | (21,326) | (21,041) | (68,597) |
| Dividends paid to shareholders | (440,000) | (400,000) | (560,000) |
| Dividends paid to non-controlling interest | (43,726) | (34,981) | (55,386) |
| Interest paid | (8,650) | (13,405) | (12,143) |
| Net Cash Outflow - Financing Activities | (513,702) | (469,427) | (696,126) |
| NET MOVEMENT IN CASH AND CASH EQUIVALENTS | (458,515) | (2,936,630) | 359,885 |
| CASH AND CASH EQUIVALENTS AS AT BEGINNING OF PERIOD | 5,800,384 | 5,440,499 | 5,440,499 |
| CASH AND CASH EQUIVALENTS AS AT END OF PERIOD | 4,341,869 | 2,503,869 | 5,800,384 |
| CASH AND CASH EQUIVALENTS COMPRISE: | | | |
| Unrestricted cash resources | 4,114,907 | 2,161,835 | 5,574,022 |
| Investment securities with original maturity of less than three months | 226,962 | 342,034 | 226,362 |
| | 4,341,869 | 2,503,869 | 5,800,384 |

NOTES TO THE INTERIM FINANCIAL STATEMENTS 31 MARCH 2013

Thousands of Guyana Dollars

1. BASIS OF PREPARATION

These interim financial statements comply with International Accounting Standard 34 and the provisions of the Securities Industry Act 1998 and should be read in conjunction with the annual financial statements for the year ended 30 September 2012, which have been prepared in accordance with IFRSs.

2. ACCOUNTING POLICIES

The accounting policies applied are consistent with those of the annual financial statements for the year ended 30 September 2012, as described in those financial statements.

NOTES TO THE INTERIM FINANCIAL STATEMENTS 31 MARCH 2013

Thousands of Guyana Dollars

3. TAXATION

Taxation is based on the actual results for the period, adjusted for the provisions of the applicable tax legislation, and includes an allowance for deferred taxation. Deferred taxation is computed using the liability method for all temporary differences arising between the tax bases of the assets and liabilities and their carrying values for the financial reporting purposes.

4. INTRA-GROUP OBLIGATIONS

As at 31 March 2013, Banks DIH Limited had obligations due to its subsidiary, Citizens Bank Guyana Inc., comprising of loans of \$721,707 and guarantees of \$12,144 (2012 - guarantees of \$78,400).

5. NET INTEREST PAYABLE-FINANCING

| | 31 March 2013 | 31 March 2012 |
|---------------------|---------------|---------------|
| Interest payable | 8,650 | 13,405 |
| Interest receivable | (8,503) | (10,464) |
| | 147 | 2,941 |

6. SUBSTANTIAL SHAREHOLDERS

Substantial shareholders of Banks DIH Limited as at 31 March 2013 were:

| | Ordinary Shares Of No Par Value |
|----------------------------------|------------------------------------|
| Banks Holdings Limited | 200,184,619 |
| Demerara Life Group of Companies | 108,181,679 |
| Trust Company Guyana Limited | 62,327,029 |

A substantial shareholder is defined as a person or entity entitled to exercise, or control the exercise of, five percent (5%) or more of the voting power at any general meeting.

7. SEGMENT INFORMATION

| | Beverages | Commercial Banking | All Other Segments | Net of Consolidation Eliminations | Total |
|--------------------------------------|-------------------|-----------------------|-----------------------|---|-------------------|
| Unaudited | | | | | |
| Half year ended 31 March 2013 | | | | | |
| Revenue | 11,284,112 | 1,448,115 | 1,036,333 | (36,799) | 13,731,761 |
| Profit before taxation | 1,636,818 | 746,387 | 33,850 | (14,521) | 2,402,534 |
| Total assets | 22,454,467 | 38,984,278 | 1,730,245 | (2,730,957) | 60,438,033 |
| Unaudited | | | | | |
| Half year ended 31 March 2012 | | | | | |
| Revenue | 9,572,971 | 1,417,594 | 983,480 | 0 | 11,974,045 |
| Profit before taxation | 1,237,176 | 739,899 | 44,114 | 19,596 | 2,040,785 |
| Total assets | 19,790,115 | 31,931,252 | 1,684,839 | (1,558,587) | 51,847,619 |

Reconciliation of profit before taxation for reportable segments to total profit before tax is as follows:

| | 31 March 2013 | 31 March 2012 |
|---|------------------|------------------|
| Profit before taxation for reportable segments | 2,402,534 | 2,040,785 |
| Income from associated companies | 8,394 | 3,636 |
| Income from investment securities | 8,994 | 47,917 |
| Other Income | 984 | 3,861 |
| Loss on disposal of property, plant and equipment | (9,777) | (5,077) |
| Net Finance Cost | (147) | (2,941) |
| Total profit before taxation | 2,410,982 | 2,088,181 |

Reconciliation of reportable segments' assets to total assets is as follows:

| | 31 March 2013 | 31 March 2012 |
|--|-------------------|-------------------|
| Total segment assets | 60,438,033 | 51,847,619 |
| Investment in associated companies | 41,490 | 28,379 |
| Available-for-sale investment securities | 2,368,108 | 2,457,957 |
| Deferred taxation | 294,556 | 287,698 |
| Total assets | 63,142,187 | 54,621,653 |

8. MATERIAL CONTRACTS

At no time during the period was any Director of Banks DIH Limited materially interested in any contract which was significant to the Company's business.

9. DIVIDENDS

Dividends in respect of 2013 totalling \$0.44 per share were paid in the period while for the comparative half year, dividends in respect of 2012 totalling \$0.40 per share were paid. An interim dividend of \$0.17 per share has been proposed by the Board of Directors (March 2012 - \$0.16 per share).

10. DIRECTORS' INTERESTS

The interests of the Directors holding office during the period in the ordinary shares of Banks DIH Limited and its subsidiaries were:

| Banks DIH Limited | Beneficial | Ordinary Shares Of No Par Value | | Associates' Beneficial Interest |
|--|------------|---------------------------------|-------------------|---------------------------------------|
| | | Beneficial | Non Beneficial | |
| C.B. Reis | 1,025,219 | 0 | 0 | 2,022,865 |
| R.E. Cheong | 562,500 | 0 | 0 | 281,250 |
| C.J. Fernandes | 18,750 | 0 | 0 | 0 |
| R.B. Fields | 360,057 | 0 | 0 | 0 |
| G.G. McDonald | 1,289,628 | 0 | 0 | 17,077 |
| M.H. Pereira | 1,333,177 | 64,591 | 0 | 319,983 |
| P.A. Carto | 1,178,991 | 70,312 | 0 | 351,429 |
| H. Merchant | 81,875 | 0 | 0 | 0 |
| C.R. Cozier | 0 | 0 | 0 | 0 |
| D. B. Stoute | 0 | 0 | 0 | 0 |
| Ordinary Shares Of No Par Value | | | | |
| Citizens Bank Guyana Inc. | Beneficial | Ordinary Shares Of No Par Value | | Associates' Beneficial Interest |
| | | Beneficial | Non Beneficial | |
| C.B. Reis | 0 | 0 | 0 | 125,000 |
| R.E. Cheong | 0 | 0 | 0 | 31,250 |

No Director of Banks DIH Limited has any beneficial interest in shares issued by Caribanks Shipping Company