



# BANKS DIH LIMITED

INTERIM FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 31 MARCH 2012

## Chairman's Report

The Group's third party revenue for the six month period ended 31 March 2012, was \$ 11.97 billion compared with \$ 10.16 billion for the corresponding period in 2011, an increase of \$ 1.81 billion or 17.8%.

The unaudited profit before taxation for the Group for the six months ended 31 March 2012 was \$ 2.088 billion as against \$ 1.640 billion achieved in 2011.

The unaudited net profit after taxation for the Group after excluding non-controlling interest for the six months ended 31 March 2012 was \$ 1.072 billion as against \$ 846 million achieved in 2011.

The unaudited net profit after taxation for the Company, was \$ 872.5 million compared to \$ 689.5 million in 2011, an increase of \$ 183.0 million or 26.5%.

Citizens Bank Guyana Inc achieved an unaudited profit after taxation of \$ 455.9 million compared with \$ 364.6 million in 2011.

The improved results achieved by the Company, for the first six months, were as a result of increased production volumes and dollar sales, efficiencies and availability derived from our investment in capital equipment, the commissioning of new Kronos soft drink plant, machinery up-grades, and employee training to respond to the requirements of the current technology. Within the second six month period, the Company will continue with its programme of capital expenditure to complete the automation of the Brew House, the upgrade of Demico House facilities, the purchase of new distribution vehicles and the upgrade in the Information Technology infrastructure. The existing ISO 22000:2005 certification process for all our manufacturing facilities and processes will be continued. The concerns which were expressed during the previous six month reporting period relative to the upward movement of prices for oil and associated petroleum products, and their effects on the Company's operations and finances, were proven correct. We will continue over the period ahead of us, to exercise prudent management of our financial resources and operational expenses and ensure that our production efficiencies and human resource capital are maximised to the benefit of our Company.

The Directors have approved an interim dividend of \$0.16 per share unit to all shareholders whose names appear on the register as at May 19, 2012. This will result in a dividend payment of \$160 million in comparison with \$150 million approved and paid in 2011.

I will utilise this opportunity to thank my fellow Directors for their support and guidance and to record my sincere appreciation to our loyal customers, shareholders and employees for the confidence reposed in the Group.

Clifford B. Reis, C.C.H., Chairman

May 10, 2012

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION 31 MARCH 2012

Thousands of Guyana Dollars	Unaudited as at 31 March 2012	Unaudited as at 31 March 2011	Audited as at 30 September 2011
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	13,633,405	11,320,954	12,539,623
Investment securities	2,761,840	2,902,192	2,852,161
Loans and advances	14,799,066	10,867,446	13,283,050
Other	416,614	435,909	389,125
	<b>31,610,925</b>	<b>25,526,501</b>	<b>29,063,959</b>
<b>Current assets</b>			
Inventories	5,085,198	4,367,239	4,190,565
Receivables and prepayments	1,984,631	1,453,840	1,037,085
Loans and advances	7,175,447	3,472,577	5,625,558
Investment securities	3,458,987	8,452,429	7,017,620
Cash resources	5,303,145	4,527,569	8,151,133
Other	3,320	70,589	3,320
	<b>23,010,728</b>	<b>22,344,243</b>	<b>26,025,281</b>
<b>TOTAL ASSETS</b>	<b>54,621,653</b>	<b>47,870,744</b>	<b>55,089,240</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves</b>			
Share capital	2,364,966	2,364,966	2,364,966
Reserves	17,368,764	15,372,000	16,720,092
	19,733,730	17,736,966	19,085,058
Non-controlling interest	2,123,884	1,720,073	1,918,247
	<b>21,857,614</b>	<b>19,457,039</b>	<b>21,003,305</b>
<b>Non-current liabilities</b>			
	<b>2,289,348</b>	<b>3,984,409</b>	<b>2,259,672</b>
<b>Current liabilities</b>			
Payables and accruals	4,323,249	3,265,928	2,861,268
Customers' deposits	25,431,157	20,365,647	28,323,407
Other	720,285	797,721	641,588
	<b>30,474,691</b>	<b>24,429,296</b>	<b>31,826,263</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>54,621,653</b>	<b>47,870,744</b>	<b>55,089,240</b>

On behalf of the Board of Directors

Directors

Clifford B. Reis  
Chairman

Roy E. Cheong  
Vice Chairman

Terence I. Bynoe  
Secretary

### CONSOLIDATED STATEMENT OF INCOME FOR THE HALF YEAR ENDED 31 MARCH 2012

Thousands of Guyana Dollars	Unaudited Half Year ended 31 March 2012	Unaudited Half Year ended 31 March 2011	Audited Year ended 30 September 2011
<b>REVENUE</b>	11,974,045	10,155,865	21,228,976
<b>PROFIT BEFORE TAXATION</b>	2,088,181	1,639,587	4,035,544
Taxation	(792,636)	(614,686)	(1,342,889)
<b>PROFIT AFTER TAXATION</b>	1,295,545	1,024,901	2,692,655
<b>NET PROFIT ATTRIBUTABLE TO:</b>			
Equity holders of the parent	1,072,131	846,261	2,298,351
Non-controlling interest	223,414	178,640	394,304
	1,295,545	1,024,901	2,692,655
<b>EARNINGS PER SHARE</b>	<b>1.07 Dollar</b>	<b>0.85 Dollar</b>	<b>2.30 Dollar</b>

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED 31 MARCH 2012

Thousands of Guyana Dollars	Unaudited Half Year ended 31 March 2012	Unaudited Half Year ended 31 March 2011	Audited Year ended 30 September 2011
<b>PROFIT AFTER TAXATION</b>	1,295,545	1,024,901	2,692,655
<b>OTHER COMPREHENSIVE INCOME:</b>			
Fair value (losses)/gains on investment securities	(41,365)	(33,018)	12,983
Revaluation gains on property, plant & equipment	35,110	0	0
<b>OTHER COMPREHENSIVE INCOME FOR THE YEAR</b>	(6,255)	(33,018)	12,983
<b>TOTAL COMPREHENSIVE INCOME</b>	1,289,290	991,883	2,705,638
<b>TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:</b>			
Equity holders of the parent	1,048,672	813,243	2,311,334
Non-controlling interest	240,618	178,640	394,304
	1,289,290	991,883	2,705,638

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED 31 MARCH 2012

Thousands of Guyana Dollars	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT				Non-controlling Interest	Total
	Share Capital	Retained Earnings	Other Reserves	Interest		
<b>Half year ended 31 March 2011</b>						
Balance as at beginning of period	2,364,966	8,980,257	5,938,501	1,570,583		18,854,307
Net profit for the year	0	846,261	0	178,640		1,024,901
Other comprehensive income	0	0	(33,018)	0		(33,018)
Transfers	0	(27,890)	27,890	0		0
Dividends paid	0	(360,000)	0	(29,151)		(389,151)
Balance as at end of period	2,364,966	9,438,628	5,933,373	1,720,072		19,457,039
<b>Year ended 30 September 2011</b>						
Balance as at beginning of year	2,364,966	8,980,257	5,938,501	1,570,583		18,854,307
Net profit for the year	0	2,298,351	0	394,304		2,692,655
Other comprehensive income	0	0	12,983	0		12,983
Transfers	0	(155,184)	155,184	0		0
Dividends paid	0	(510,000)	0	(46,640)		(556,640)
Balance as at end of year	2,364,966	10,613,424	6,106,668	1,918,247		21,003,305
<b>Half year ended 31 March 2012</b>						
Balance as at beginning of period	2,364,966	10,613,424	6,106,668	1,918,247		21,003,305
Net profit for the year	0	1,072,131	0	223,414		1,295,545
Other comprehensive income	0	0	(23,459)	17,204		(6,255)
Dividends paid	0	(400,000)	0	(34,981)		(434,981)
Balance as at end of period	2,364,966	11,285,555	6,083,209	2,123,884		21,857,614

# AND ITS SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE HALF YEAR ENDED 31 MARCH 2012

Thousands of Guyana Dollars	Unaudited Half Year ended 31 March 2012	Unaudited Half Year ended 31 March 2011	Audited Year ended 30 September 2011
Profit before taxation	2,088,181	1,639,587	4,035,544
Adjustments for non-cash items	1,087,531	500,104	1,279,593
Operating profit before changes in operating assets and liabilities	3,175,712	2,139,691	5,315,137
Increase in operating assets	(4,952,463)	(3,915,203)	(8,412,914)
(Decrease)/increase in operating liabilities	(1,430,269)	2,319,936	8,154,930
Taxes paid	(690,221)	(393,105)	(1,172,303)
<b>Net Cash (Outflow)/Inflow - Operating Activities</b>	<b>(3,897,241)</b>	<b>151,319</b>	<b>3,884,850</b>
<b>Net Cash Inflow/(Outflow) - Investing Activities</b>	<b>1,430,038</b>	<b>(3,836,026)</b>	<b>(4,212,333)</b>
Repayments of borrowings	(21,041)	(21,574)	(43,759)
Dividends paid to shareholders	(400,000)	(360,000)	(510,000)
Dividends paid to minority interest	(34,981)	(29,151)	(46,640)
Interest paid	(13,405)	(15,756)	(27,596)
<b>Net Cash Outflow - Financing Activities</b>	<b>(469,427)</b>	<b>(426,481)</b>	<b>(627,995)</b>
<b>NET MOVEMENT IN CASH AND CASH EQUIVALENTS</b>	<b>(2,936,630)</b>	<b>(4,111,188)</b>	<b>(955,478)</b>
<b>CASH AND CASH EQUIVALENTS AS AT BEGINNING OF PERIOD</b>	<b>5,440,499</b>	<b>6,395,977</b>	<b>6,395,977</b>
<b>CASH AND CASH EQUIVALENTS AS AT END OF PERIOD</b>	<b>2,503,869</b>	<b>2,284,789</b>	<b>5,440,499</b>
<b>CASH AND CASH EQUIVALENTS COMPRISE:</b>			
Unrestricted cash resources	2,161,835	1,531,360	4,663,145
Investment securities with original maturity of less than three months	342,034	753,429	777,354
	<b>2,503,869</b>	<b>2,284,789</b>	<b>5,440,499</b>

## BANKS DIH LIMITED AND ITS SUBSIDIARIES NOTES TO THE INTERIM FINANCIAL STATEMENTS 31 MARCH 2012

### Thousands of Guyana Dollars

#### 1. BASIS OF PREPARATION

These interim financial statements comply with International Accounting Standard 34 and the provisions of the Securities Industry Act 1998 and should be read in conjunction with the annual financial statements for the year ended 30 September 2011, which have been prepared in accordance with IFRSs.

#### 2. ACCOUNTING POLICIES

The accounting policies applied are consistent with those of the annual financial statements for the year ended 30 September 2011, as described in those financial statements.

#### 3. TAXATION

Taxation is based on the actual results for the period, adjusted for the provisions of the applicable tax legislation, and includes an allowance for deferred taxation. Deferred taxation is computed using the liability method for all temporary differences arising between the tax bases of the assets and liabilities and their carrying values for the financial reporting purposes.

#### 4. INTRA-GROUP OBLIGATIONS

As at 31 March 2012, Banks DIH Limited had obligations due to its subsidiary, Citizens Bank Guyana Inc., comprising guarantees of \$78,400 (2011 - \$6,900).

#### 5. NET INTEREST PAYABLE-FINANCING

	31 March 2012	31 March 2011
Interest payable	13,405	15,756
Interest receivable	(10,464)	(6,107)
	<b>2,941</b>	<b>9,649</b>

#### 6. SUBSTANTIAL SHARHOLDERS

Substantial shareholders of Banks DIH Limited as at 31 March 2012 were:

	Ordinary Shares Of No Par Value
Banks Holdings Limited	200,184,619
Demerara Life Group of Companies	108,181,679
Trust Company Guyana Limited	61,728,656

A substantial shareholder is defined as a person or entity entitled to exercise, or control the exercise of, five percent (5%) or more of the voting power at any general meeting.

## BANKS DIH LIMITED AND ITS SUBSIDIARIES NOTES TO THE INTERIM FINANCIAL STATEMENTS 31 MARCH 2012

### Thousands of Guyana Dollars

#### 7. SEGMENT INFORMATION

	Beverages	Commercial Banking	All Other Segments	Net of Consolidation Eliminations	Total
<b>Unaudited Half year ended 31 March 2012</b>					
Revenue	9,572,971	1,417,594	983,480	0	11,974,045
Profit before taxation	1,240,790	739,899	44,114	0	2,024,803
Total assets	19,790,115	31,931,252	1,684,839	(1,558,587)	51,847,619
<b>Unaudited Half year ended 31 March 2011</b>					
Revenue	8,131,434	1,153,786	876,767	(6,122)	10,155,865
Profit before taxation	954,510	576,596	48,375	0	1,579,481
Total assets	16,648,215	28,559,152	1,957,948	(1,698,030)	45,467,285

#### Reconciliation of profit before taxation for reportable segments to total profit before taxation is as follows:

	31 March 2012	31 March 2011
Profit before taxation for reportable segments	2,024,803	1,579,481
Income from associated companies	3,636	1,296
Income from investment securities	47,917	67,887
Interest on employee balances	2,760	2,828
Rental of properties	14,142	2,554
Loss on disposal of property, plant and equipment	(5,077)	(14,459)
<b>Total profit before taxation</b>	<b>2,088,181</b>	<b>1,639,587</b>

#### Reconciliation of reportable segments' assets to total assets is as follows:

	31 March 2012	31 March 2011
Total segment assets	51,847,619	45,467,285
Investment in associated companies	28,379	23,409
Available-for-sale investment securities	2,457,957	2,066,144
Deferred taxation	287,698	313,906
<b>Total assets</b>	<b>54,621,653</b>	<b>47,870,744</b>

#### 8. MATERIAL CONTRACTS

At no time during the period was any Director of Banks DIH Limited materially interested in any contract which was significant to the Company's business.

#### 9. DIVIDENDS

Dividends in respect of 2012 totalling \$0.40 per share were paid in the period while for the comparative half year, dividends in respect of 2011 totalling \$0.36 per share were paid. An interim dividend of \$0.16 per share has been proposed by the Board of Directors (March 2011 - \$0.15 per share).

#### 10. DIRECTORS' INTERESTS

The interests of the Directors holding office during the period in the ordinary shares of Banks DIH Limited and its subsidiaries were:

Banks DIH Limited	Ordinary Shares Of No Par Value		
	Beneficial	Non Beneficial	Associates' Beneficial Interest
C.B. Reis	1,025,219	0	2,022,865
R.E. Cheong	562,500	0	281,250
C.J. Fernandes	18,750	0	0
R.B. Fields	360,057	0	0
G.G. McDonald	1,289,628	0	17,077
M.H. Pereira	1,583,177	116,841	319,983
P.A. Carto	1,178,991	70,312	351,429
H. Merchant	81,875	0	0
C.R. Cozier	0	0	0
D. B. Stoute	0	0	0

Citizens Bank Guyana Inc.	Ordinary Shares Of No Par Value		
	Beneficial	Non Beneficial	Associates' Beneficial Interest
C.B. Reis	0	0	125,000
R.E. Cheong	0	0	31,250

No Director of Banks DIH Limited has any beneficial interest in shares issued by Caribanks Shipping Company Limited.

#### 11. RELATED PARTY TRANSACTION

The disposal of a property by the parent company to the banking subsidiary, as reported in the financial statements for the year ended 30 September 2011, was completed on 23 April 2012.