

BANKS AUTOMOTIVE & SERVICES INC. (BASI)

Business Profile

Banks Automotive & Services Inc. is a subsidiary company of Banks DIH Limited which was incorporated on May 2, 2019.

Motto: “The future in Transportation and Alternative Energy”



Automotive Division

Currently Banks Automotive & Services Inc. is the official Unicarriers Forklift Truck dealer in Guyana, under the umbrella of the Mitsubishi Logisnext Americas Inc.

Services provided by BASI include:

1. Sale of Forklift Trucks (Class I – V)
 - a. Class I – Electric Rider Trucks
 - b. Class II – Electric Narrow Aisle Trucks
 - c. Class III – Electric Pallet Trucks/Jacks & Stackers
 - d. Class IV – Internal Combustion Engine Trucks with cushion/solid tyres
 - e. Class V - Internal Combustion Engine Trucks with pneumatic tyres.
2. Sale of genuine Unicarriers spares
3. Technical services on Unicarriers - TCM equipment

Unicarriers which commenced operations in 2013, is a merger between TCM America and Nissan Forklift Corporation. In 2015, Mitsubishi Heavy Industries and Mitsubishi Nichiyu Forklift Company (who are part of the Mitsubishi Logisnext) acquired UniCarriers, and the Nissan Forklift brand was re-designed and renamed “UniCarriers Forklifts”.

Banks DIH Limited, currently has in its transport fleet, fifty-six (56) TCM-Unicarriers Forklift Trucks. The Company has been associated with this brand for the past 30+ years.

Since its formation, Banks Automotive & Services Inc. has developed relationships and continue to conduct business with companies across Guyana, namely but not limited to - Massy Distribution, Massy Gas Products, National Milling Company of Guyana, Golden Fleece Rice Investment, Guyana National Shipping Company, Sterling Products Ltd and Banks DIH Limited (the BASI Parent Company).

SOME OF OUR UNITS SOLD



Four (4) Electrical Pallet Jacks sold to Massy Distribution Inc.



One (1) | 5,000 lbs. | LPG | Forklift Truck sold to Massy Gas Products



Operational Training for new Forklift Truck purchased by Massy Gas Products



One (1) | 3,500 lbs. | Dual Fuel Forklift Truck purchased by Sterling Products Ltd.



Two (2) | 5,000 lbs Electrical & One (1) | 5,000 lbs | LPG | Forklift Trucks sold to Banks DIH Ltd.

Web Link to Unicarriers Products

- <https://www.logisnextamericas.com/en/unicarriers>
- <https://www.logisnext.com/en/product/unicarriers/products/index.html>

Alternative Energy Division

The Alternative Energy Division which is also a part of Banks Automotive & Services Inc. (BASI). The primary focus is on the installation of a 30KW Solar Photovoltaic system on the roof of Caesar's Parlour & Special Events in D'urban Street, which will reduce electrical energy consumption at that facility.

The next target project will be the installation of a 150 KW System at Demico House which will be followed with a 129 KW System at our Berbice Branch location.

Installation Works being conducted at Caesar's Parlour & Special Events



